



THE LAND INSTITUTE

# 2020 KERNZA® PERENNIAL GRAIN FOR SALE

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This blast contains information on grain available as  
of 1 December 2020

**FIND KERNZA® PERENNIAL GRAIN FOR  
SALE ON PAGES 4 AND 5**

\*All Kernza® growers were provided the opportunity to market  
their grain via this publication



# WHO CAN PURCHASE GRAIN?

## ANYONE WITH A TRADEMARK LICENSE SIGNED BY THE LAND INSTITUTE

If you plan to use Kernza® Perennial Grain in a product or sell it to other customers, you should fill out a "Makers" trademark license and return it to [peters@landinstitute.org](mailto:peters@landinstitute.org). Once you've received a licensing agreement, you will be able to purchase grain from a Kernza® grower.

[Click here for a CPG manufacturer license](#)

[Click here for a restaurant license](#)

[Click here for a handler's license](#)

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For questions, contact Tessa Peters, Director of Crop Stewardship at [peters@landinstitute.org](mailto:peters@landinstitute.org)







# HOW DO I PURCHASE KERNZA® PERENNIAL GRAIN?

1. Contact the Kernza® grower using the information on the table provided
2. Confirm grain quantity, quality, etc. with the Kernza® grower
3. Negotiate a price with the Kernza® grower
4. Line up cleaning/dehulling with a Kernza® handler and/or the Kernza® grower
5. Discuss shipping from the farm to the handler with the Kernza® grower
6. Ensure you have a TM license signed by The Land Institute (contact below)
7. Purchase Kernza® Perennial Grain

For questions, contact Tessa Peters, Director of Crop Stewardship at [peters@landinstitute.org](mailto:peters@landinstitute.org)

<b>Business Name</b>	<b>Sustain-A-Grain, LLC</b>	<b>Square Butte Farm</b>	<b>Estling Farms, Inc</b>	<b>Anonymous</b>	<b>A-Frame Farm</b>
<b>Contact Name</b>	<b>Brandon Kaufman</b>	<b>Erik Engellant</b>	<b>Jade Estling</b>	<b>Tessa Peters</b>	<b>Luke Peterson</b>
<b>Location</b>	<b>KS</b>	<b>MT</b>	<b>MN</b>	<b>CO</b>	<b>MN</b>
<b>Email</b>	<b>sustainagrain@gmail.com</b>	<b>squarebuttefarms@gmail.com</b>	<b>estlingfarms@hotmail.com</b>	<b>peters@landinstitute.org</b>	<b>lukepetersonfarms@gmail.com</b>
<b>Phone</b>	<b>(620) 386-0986</b>	<b>(406) 737-4231</b>	<b>(218) 242-1556</b>	<b>(970) 412-9489</b>	<b>(320) 226-7999</b>
<b>Amount for Sale (lbs)</b>	<b>10,000 +</b>	<b>60,100</b>		<b>7,000</b>	<b>30,000</b>
<b>State of grain</b>	<b>Cleaned</b>	<b>Farm gate</b>	<b>Farm gate</b>	<b>Farm gate</b>	<b>Farm gate</b>
<b>Management System</b>	<b>Transitional; certified 2021</b>	<b>Certified Organic</b>	<b>Transitional; certified 2024</b>	<b>Conventional; unsprayed</b>	<b>Certified Organic</b>

Business Name	Sustain-A-Grain, LLC	Square Butte Farm	Estling Farms, Inc	Anonymous	A-Frame Farm
DON (ppm) DON (ppm)	0.08 - 0.19	Not detected	Two lots: 3.1; 1.1	Not tested	0.1 - 0.5
Aflatoxin (ppm)	<0.5	Not detected	Not detected	Not tested	Not tested
Moisture (%)	8.5-10.5	10	5	Not tested	12.5
Notes from the grower	We have multiple lots from both monoculture & polyculture fields containing alfalfa &/or clover. All grain has been cleaned. Some lots are still intact with hulls for malting/brewing with germ >90%. Others have ben dehulled and can be milled or color sorted upon request.	Grain is dry and was never exposed to moisture. Can provide contacts to verify condition of the grain based on samples. Grain is currently stored on the farm and we have the capability of sending truck loads to cleaning and de-hulling facilities.		Fairly clean straight cut	Very good condition.

- The Land Institute is not liable for any differences in grain quality from what is expressed here. Buyers should require samples before purchase.
- Blanks indicate information not provided by the grower
- Photos on pages 1 & 2 provided by Square Butte Farm, Geraldine, MT
- Conflict of interest disclosure: Sustain-A-Grain, LLC's co-founder and co-owner is also a Land Institute staff member